

■ U.S. EXPORTS FOR FOURTEEN CATEGORIES

This month we present trends and global destination information for 14 categories of exports, drawn from the materials, machinery, and electronics groupings which appear regularly in these pages. Next month you'll see similar data for another 14 categories (disaggregating the food and energy, transportation equipment, and consumer goods groupings).

Monthly data are centered three-month moving averages, based on seasonally adjusted figures and expressed as annual rates.

Product categories are based on end-use classification.

North America: Canada and Mexico.

European Union: Austria, Belgium, Denmark, France, Finland, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Spain, Sweden and United Kingdom.

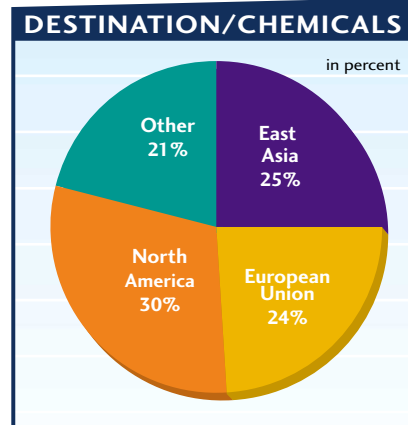
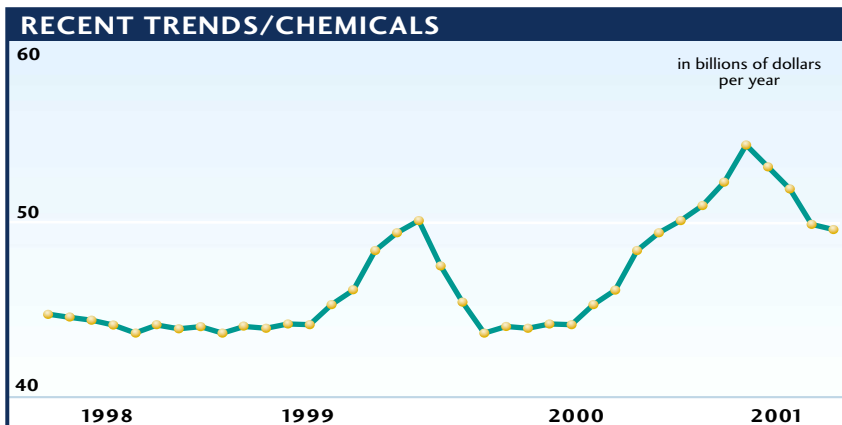
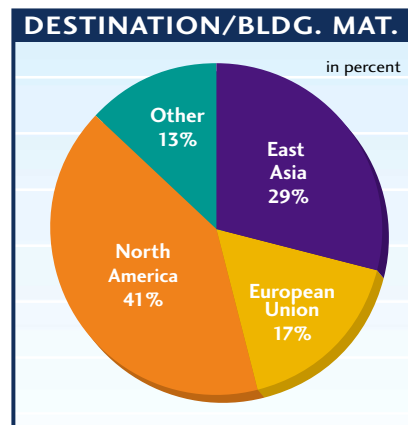
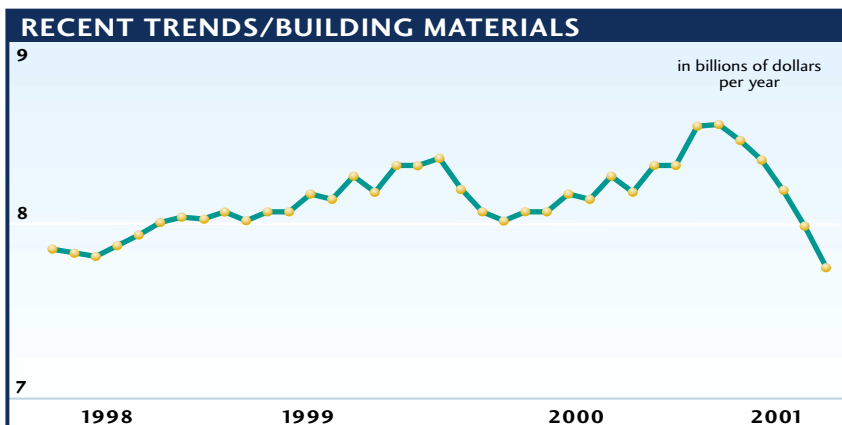
East Asia: China, Hong Kong, Indonesia, Japan, Malaysia, Philippines, Singapore, South Korea, Taiwan and Thailand.

Charts showing geographic destination are based on data for the year ending July 2001.

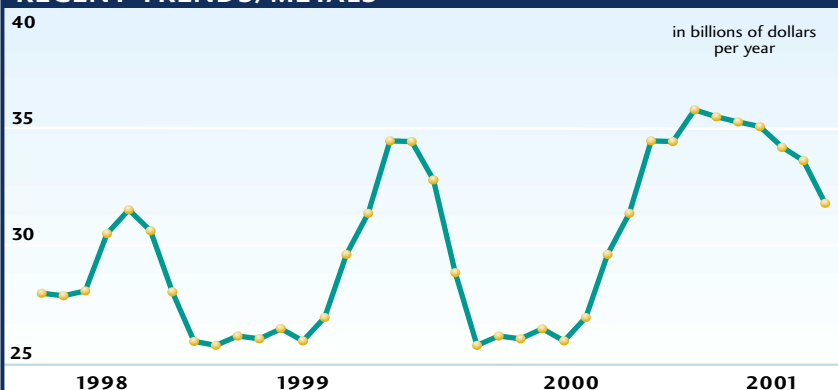
Source: Bureau of the Census

Additional information is available from the International Trade Administration (www.ita.doc.gov/tradestats/), and the Bureau of the Census (www.census.gov/foreign-trade/www/)

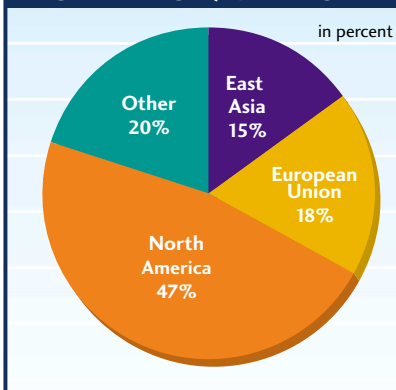
MATERIALS



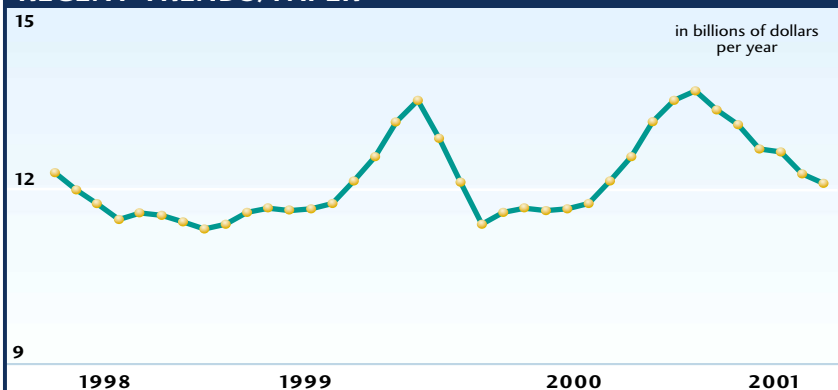
RECENT TRENDS/METALS



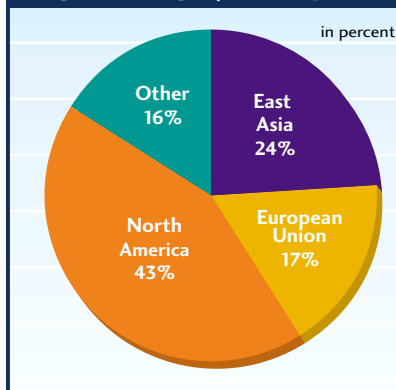
DESTINATION/METALS



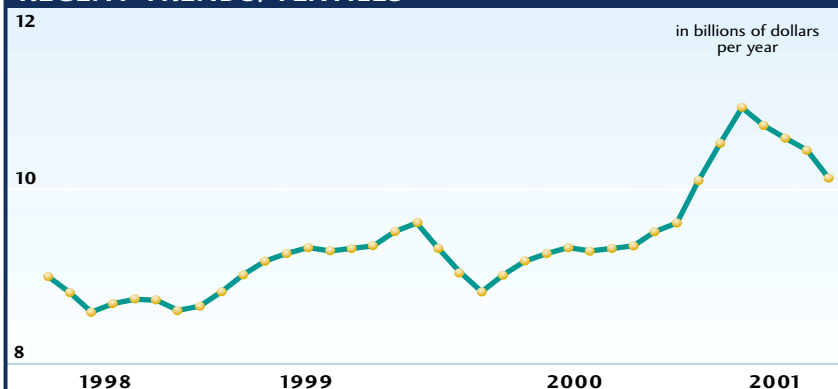
RECENT TRENDS/PAPER



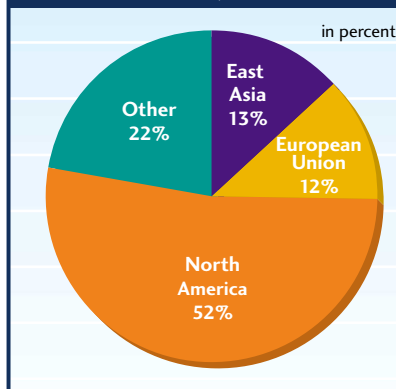
DESTINATION/PAPER



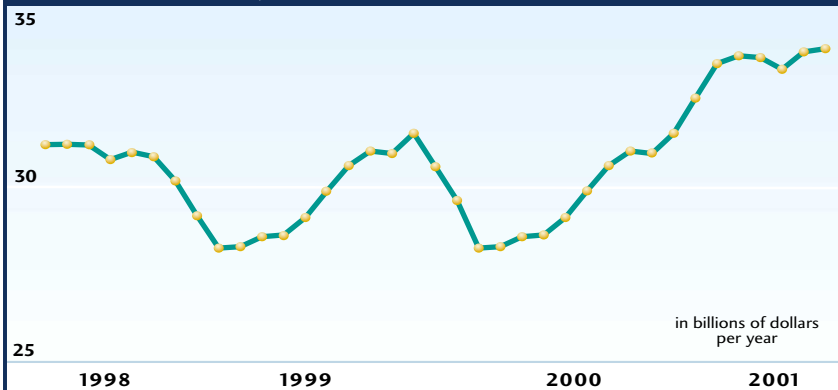
RECENT TRENDS/TEXTILES



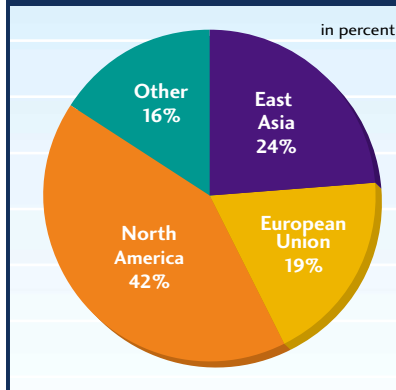
DESTINATION/TEXTILES



RECENT TRENDS/OTHER MATERIALS

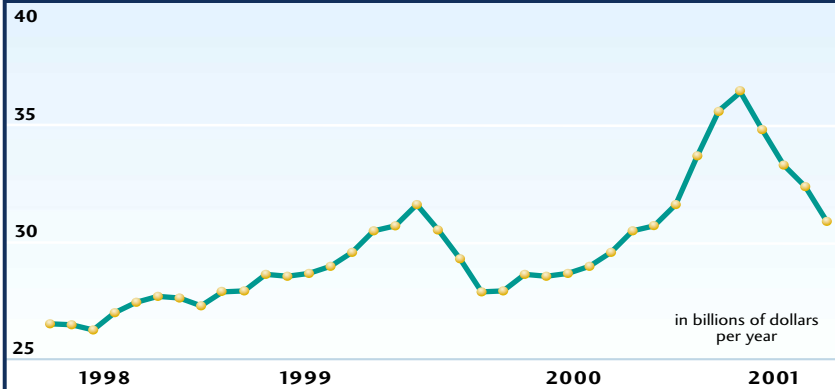


DESTINATION/OTHER

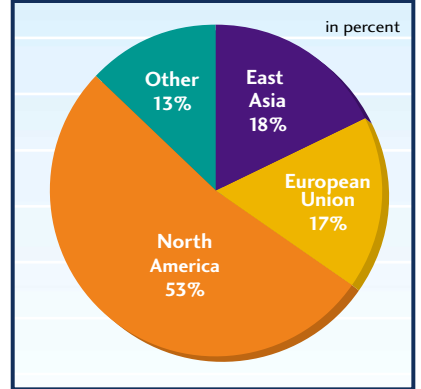


MACHINERY

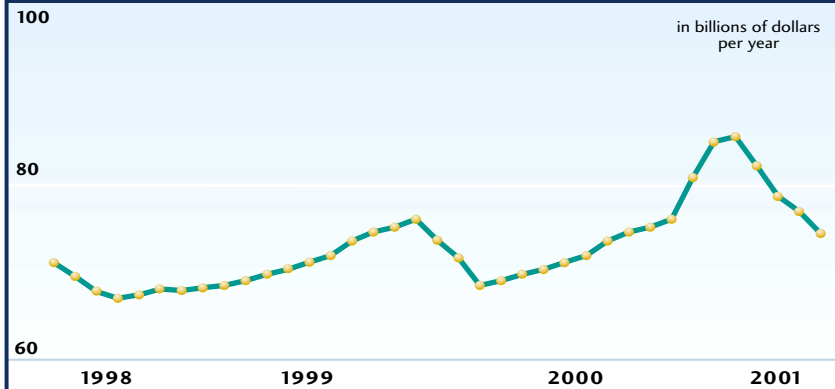
RECENT TRENDS/ELECTRIC



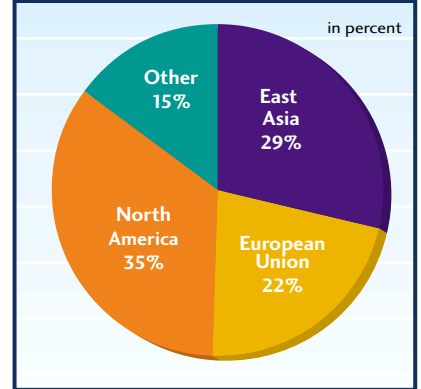
DESTINATION/ELECTRIC



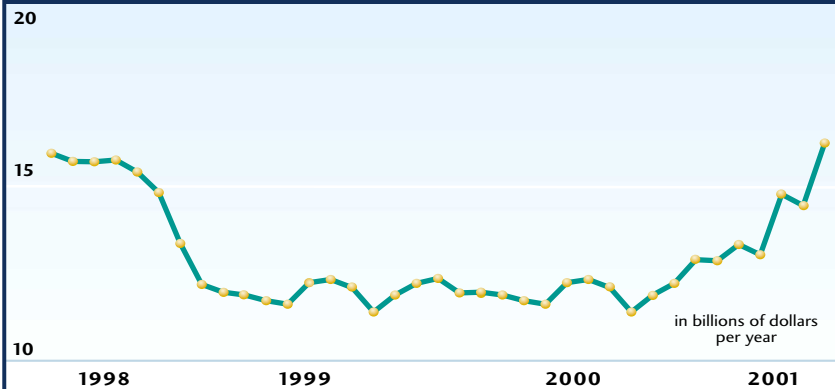
RECENT TRENDS/INDUSTRIAL



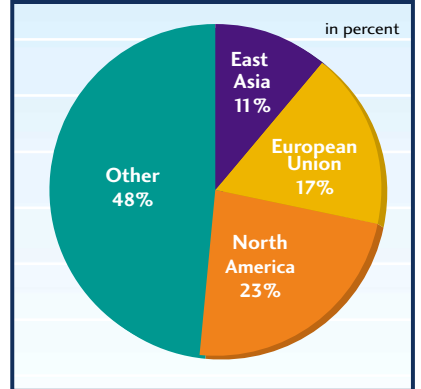
DESTINATION/INDUSTRIAL



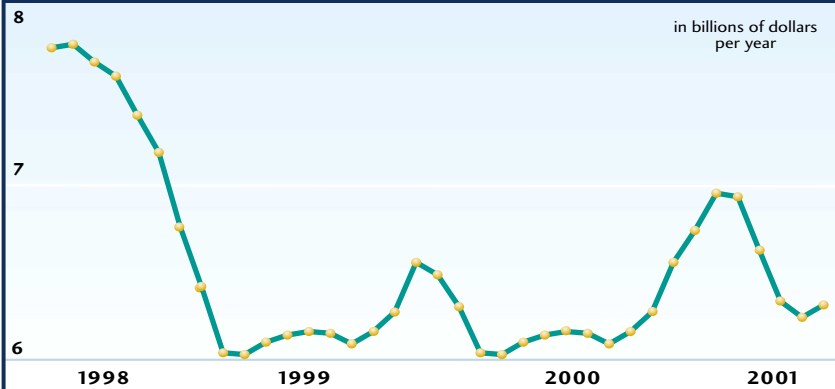
RECENT TRENDS/MINING AND CONSTRUCTION



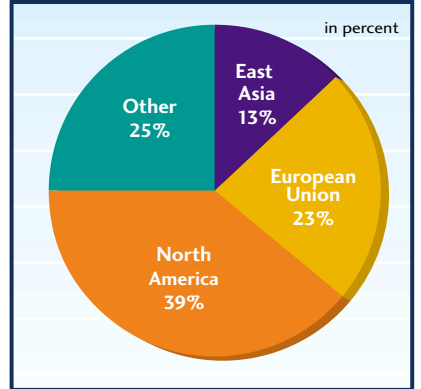
DESTINATION/MINING



RECENT TRENDS/OTHER MACHINERY

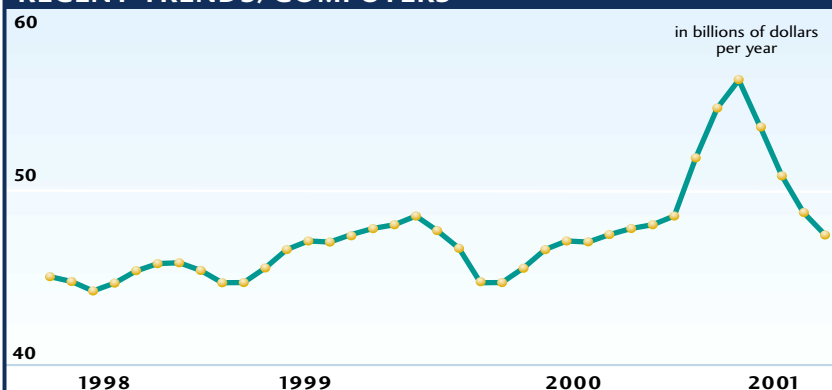


DESTINATION/OTHER

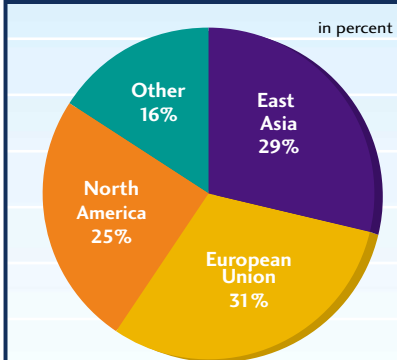


ELECTRONICS & INSTRUMENTS

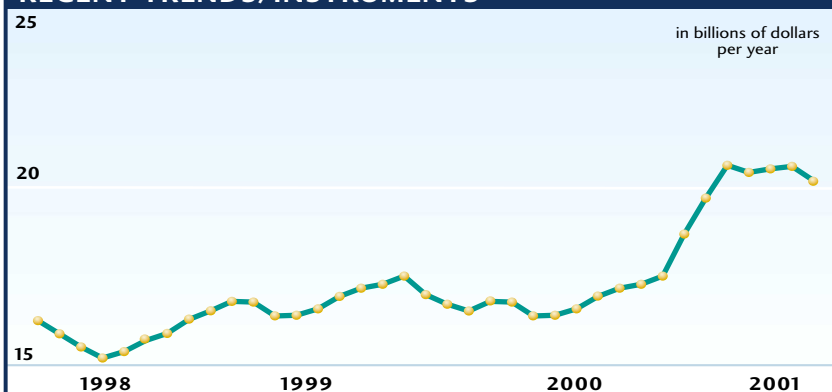
RECENT TRENDS/COMPUTERS



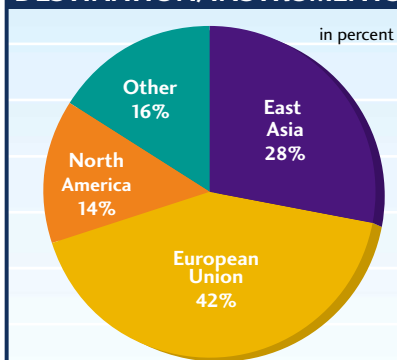
DESTINATION/COMPUTERS



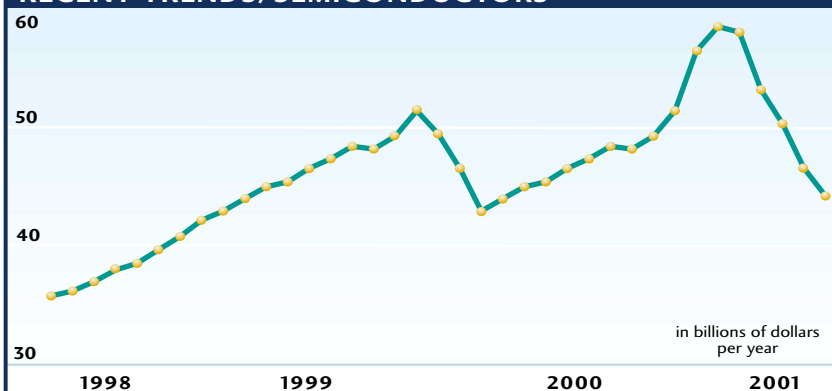
RECENT TRENDS/INSTRUMENTS



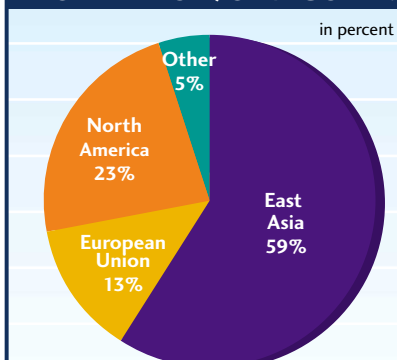
DESTINATION/INSTRUMENTS



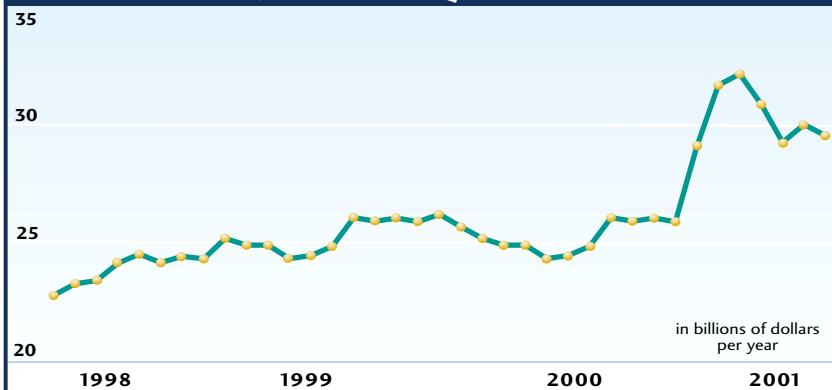
RECENT TRENDS/SEMICONDUCTORS



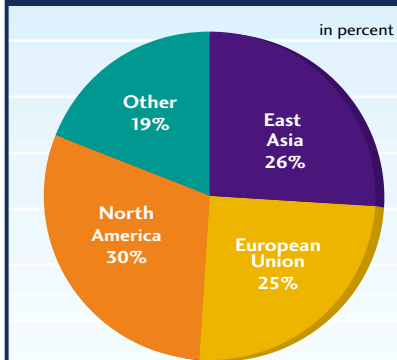
DESTINATION/SEMICOND.



RECENT TRENDS/TELECOM EQUIPMENT



DESTINATION/TELECOM



■ A RESOURCE GUIDE TO AFRICA

The resources listed below may all be accessed through the African Growth and Opportunity Act (AGOA) web site www.agoa.gov

MARKET RESEARCH:

Country Commercial Guides — www.usatrade.gov

Trade Information Center — <http://tradeinfo.doc.gov>

TRADE LEADS:

The following websites are just a few of the resources African businesses can use to either search or post information on the products or services they wish to sell. Unless otherwise noted, the services provided by these websites are free.

African Trade Leads — www.mbendi.co.za

American Shine Star Corp. — www.shinestar.com

BidMix.com — www.bidmix.com

BigEx.com — www.bigex.com

BuySellEx.com — www.buysellex.com

Buyer's Guide — www.buyersguide.com

Come to Trade — www.cometotrade.com

Export Chamber — www.exportchamber.com

Export All — www.exportall.com

Export Leads — www.export-leads.com/expleads.html — A subscription to trade leads service costs \$135 per year outside of the U.S., \$95 per year within the US

Federation of International Trade Associations — www.fita.org — A guide to U.S. trade associations, also has a trade lead section

Food Trader Exchange — www.tfte.com — Trade leads specific to the food industry

Foreign Trade Online — www.foreign-trade.com

Import—Export Bulletin Board — www.iebb.com — This website provides a broad range of information on various trade services. Companies wanting to post trade leads are connected to the Trade Compass website to connect with other buyers and sellers. (See listing for Trade Compass below)

Import Leads/Export Leads — www.importleads.com

Intermeding — www.intermeding.com

International Business Forum — www.ibf.com

List Boards — www.listboards.com

Meetbuyer.com — www.meetbuyer.com

Mpost.com — www.mpost.com

Online Trade Leads — www.onlineleads.com

Owen's Online — www.owens.com

Panagaea — www.panagaea.net — For a subscription fee of \$25 for 3 months, members can post trade leads on Panagaea's website.

Selectory — www.selectoryonline.com — A number of searchable databases are available on this website, organized by industry and/or state. Subscription costs \$20 per month, or subscribers can buy access to one of the specialized databases for a yearly fee.

Swiss Info Import—Export Bulletin Board — www.swissinfo.net — Subscription for \$50 per quarter, annual subscription for \$149. Members can post leads and access a broad range of offers compiled from various different trade lead sources.

Trade Compass — www.tradecompass.com — Offers a variety of subscription memberships, including a free service that allows members to view and post trade leads.

The Trading Floor — www.tradingfloor.com — A monthly subscription fee of \$49 gives members access to trade leads, international business information, the National Trade Data Bank, and a variety of other trade-related resources.

Trade Port — www.tradeport.org — Trade leads focused on the state of California